MERIT TRACKING

| | MAIL RECEIPTS | ITEMS PER ORDER | UPCS PER ORDER | NEW RESPONDERS | 2ND TIME RESPONDERS | 3RD TIME RESPONDERS | 4TH/ATIME RESPONDERS |
|---|---|---|---|---|---|---|---|
| Week Number | Forecasted | Forecasted | Forecasted | Forecasted | Forecasted | Forecasted | Forecasted |
| 1 | 50 | 1.69 | 106.5 | 50 | 0 | 0 | 0 |
| 2 | 102 | 2.46 | 177.1 | 95 | 7 | 0 | 0 |
| 3 | 303 | 2.35 | 146.9 | 289 | 14 | 0 | 0 |
| 4 | 931 | 1.58 | 112.8 | 917 | 14 | 0 | 0 |
| 5 | 1,903 | 1.48 | 105.8 | 1,867 | 35 | 1 | 0 |
| 6 | 1,287 | 4.86 | 336.7 | 1,256 | 30 | 1 | 0 |
| 7 | 1,706 | 1.86 | 120.9 | 1,646 | 58 | 2 | 0 |
| 8 | 1,333 | 3.66 | 245.0 | 1,232 | 97 | 4 | 0 |
| 9 | 2,607 | 1.33 | 86.1 | 2,524 | 80 | 3 | 0 |
| 10 | 2,514 | 1.09 | 68.5 | 2,406 | 104 | 4 | 0 |
| 11 | 2,408 | 1.83 | 117.6 | 2,317 | 87 | 4 | 0 |
| 12 | 5,029 | 1.14 | 73.4 | 4,858 | 164 | 7 | 0 |
| 13 | 1,290 | 5.23 | 333.1 | 1,169 | 116 | 5 | 0 |
| 14 | 3,777 | 2.83 | 189.6 | 3,618 | 150 | 8 | 1 |
| 15 | 2,486 | 4.35 | 296.2 | 2,354 | 123 | 8 | 1 |
| 16 | 3,104 | 2.73 | 188.7 | 2,858 | 229 | 16 | 1 |
| 17 | 1,861 | 4.26 | 300.7 | 1,604 | 237 | 18 | 2 |
| 18 | 6,093 | 1.44 | 103.6 | 5,932 | 147 | 12 | 2 |
| 19 | 3,280 | 1.95 | 140.1 | 2,975 | 277 | 25 | 3 |
| 20 | 2,029 | 3.88 | 283.9 | 1,795 | 211 | 20 | 3 |
| 21 | 3,646 | 2.23 | 166.8 | 3,305 | 307 | 30 | 4 |
| 22 | 2,652 | 2.01 | 149.4 | 2,453 | 177 | 19 | 3 |
| 23 | 3,923 | 2.17 | 170.1 | 3,690 | 207 | 23 | 3 |
| 24 | 2,498 | 2.09 | 163.0 | 1,938 | 490 | 60 | 10 |
| 25 | 3,941 | 1.67 | 132.6 | 3,674 | 232 | 30 | 5 |
| 26 | 2,695 | 2.96 | 242.1 | 2,326 | 318 | 43 | 8 |
| 27 | 1,917 | 5.97 | 496.2 | 1,545 | 320 | 44 | 8 |
| 28 | 3,353 | 2.41 | 200.8 | 2,729 | 535 | 75 | 14 |
| 29 | 2,631 | 3.19 | 271.2 | 2,214 | 356 | 51 | 10 |
| 30 | 4,447 | 1.93 | 170.4 | 3,853 | 507 | 72 | 15 |
| 31 | 5,156 | 2.28 | 205.4 | 4,411 | 629 | 96 | 20 |
| 32 | 4,092 | 2.94 | 268.3 | 2,798 | 1,075 | 180 | 39 |
| 33 | 7,641 | 1.59 | 148.8 | 6,454 | 977 | 172 | 38 |
| 34 | 6,145 | 2.13 | 201.9 | 5,419 | 597 | 105 | 24 |
| 35 | 4,170 | 3.63 | 347.3 | 2,635 | 1,255 | 229 | 51 |
| 36 | 5,171 | 2.97 | 286.4 | 4,383 | 645 | 117 | 26 |
| 37 | 7,488 | 2.19 | 212.9 | 6,632 | 704 | 125 | 27 |
| 38 | 9,487 | 2.06 | 202.3 | 9,022 | 382 | 68 | 15 |
| 39 | 10,400 | 2.13 | 209.0 | 9,728 | 562 | 90 | 20 |
| 40 | 1,173 | 1.23 | 120.8 | 1,075 | 85 | 11 | 2 |
| 41 | 810 | 1.16 | 113.3 | 720 | 78 | 10 | 2 |
| 42 | 381 | 1.37 | 133.3 | 305 | 65 | 9 | 2 |
| 43 | 298 | 1.60 | 153.0 | 229 | 59 | 8 | 2 |
| 44 | 224 | 1.19 | 112.8 | 140 | 73 | 9 | 2 |
| | | | | | | | |
| | 138,432 | 2.33 | | 123,440 | 12,815 | 1,814 | 363 |

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Source: https://www.industrydocuments.ucsf.edu/docs/pmgj0004